FROM THE CEO AND BOARD CHAIR

Dear Friends,

6,851. That’s the first number we wanted you to see because it’s the number of children you served through nurturing early childhood care and strong mental health care last year. Because of you, our community’s children were put first.

Your investment in early childhood education provides a broad range of services for those who teach and nurture preschool-aged children. This year we added the Virginia Infant & Toddler Specialist Network as our sixth program in Child Development Services. In an effort to encourage thriving communities, we’re building resiliency within child care settings. A story about Mia and Ms. Koza on page two gives us hope.

Tim is one more child you helped us serve through outpatient Mental Health Services and the Richmond Public Schools Resiliency Partnership. You’ll read about his story on page 11, and how he found new hope and strength in himself.

The unique blend of our services reinforces the overall health of our community’s children. A map on page three demonstrates your investment’s impact on Central Virginia. Despite our growth and reach beyond Greater Richmond - from Halifax to Westmoreland, from Albemarle to Surry, and all of the counties and cities in between – the need for our services eclipses our capacity. That’s why your continued support is so vital.

Mia and Tim are just two of the 6,851 children your gift helped feel safe, happy, healthy, and ready to learn. And that’s a gift that benefits us all.

Kind Regards,
L. Robert Bolling and Clayton De Arment

Board of Directors
Clayton A. De Arment, President
Linda V. Schreiner, Past President
Roger L. Boeve, Vice President
Clinton M. Bowes, Vice President/Treasurer
Ana Cristina Clark, Secretary
E. Carlton Wilton, Jr., Emeritus

Board of Trustees
J. Conrad Garcia, President
J. Read Branch, Jr., Past President
W. Scott Brannan, Vice President
T. Gaylon Layfield, III, Treasurer
Anke Jackson, Secretary

Robert B. Fauntleroy
Virginia S. Purcell
Linda V. Schreiner

Community Board
Taylor Brannon, President
Kelly Eichfield, Past President
Katie Head, Secretary

Marian Parker Branch
Carter DeCook
Kelly Fitzgerald
Devin Floyd
Pierre Greene

Gregory Hillman
James E. Hinterlong
Judith Pahre
Gregory C. Robins
Daniel Selby
Richard P. Solana
Frederick G. Thompson
Thomas L. Winston

Charles E. Spitzer
Donald A. Steinbrugge
Bruce W. Tyler

Katherine MacLeod
Kira Siddall
Jason Tesauro
Amy Tesauro
Erin Wischer
In utero, Mia* was exposed to opioids. From birth until three years old, her family severely neglected her. During infancy she was denied the nurturing, loving touch of a mother, father, and caregivers. On Mia’s third birthday, her mother overdosed, and living in a rural community, it was days before her grandmother, Nana, found her. Nana, now Mia’s guardian, asked a friend from church, Ms. Koza, to watch Mia just a few mornings a week.

Ms. Koza noticed Mia was not developing like the other children in her care. She made no friends, was quiet, and didn’t make eye contact. She was aggressive with the other children and began to hurt herself. Nana asked for more and more of Ms. Koza’s help, and soon she was watching Mia five days a week.

The work we do goes beyond our walls. When you support ChildSavers, you not only help children like Mia, you help the adults who care for and educate them, like Ms. Koza. We provide technical assistance and training to child care providers in more than 40 localities across Central Virginia. Through your support, Ms. Koza learned new skills to help Mia and increase the quality of her program. Quality child care includes a healthy and safe space, teachers with qualifications in early care, curriculum implementation, an engaging environment, and daily interactions that are nurturing and support learning. We also connected Ms. Koza and Nana with accessible and affordable resources to further ensure Mia is safe, happy, healthy, and ready to learn. Today, Mia has her first friend, makes eye contact, and is less aggressive.

In the case of Mia, ChildSavers was the catalyst for getting her the help she needed. Nana and Ms. Koza needed help asking, “What happened to you?” We start with this essential question, but you make it possible for us to respond to it.

**VISION**

All children can be safe, happy, healthy, and ready to learn.

**MISSION**

To guide our community’s children through life’s critical moments with trauma-informed mental health and child development services.

* The story and details have been changed to protect the identity of the client.
THIS IS YOUR REACH

Child Development Services stretches across Central Virginia to more than 40 localities.

Mental Health Services extends in a 30-mile radius around our building.

TRAUMA-INFORMED RESILIENCY TRAINING IN HIGH DEMAND

John Richardson-Lauve, Director of Mental Health and Lead Trauma & Resilience Educator, shared ChildSavers’ mission along with a framework of knowledge about trauma-informed care with 8,777 adults last year including educators, police, and social workers. John facilitated more than 100 trainings and workshops all across the Commonwealth, and in Iowa, Montana, North Dakota, and South Carolina. To learn more about training opportunities for your school, hospital, police department, or company, please contact John at jrl@childsavers.org.
2017 - 2018

- 6,851 children served
- 2,016 children ate delicious, healthy meals through our nutrition program
- 176 child care providers enrolled in Virginia Quality, improving the learning environments for 6,249 children
- 602 children received 12,122 hours of trauma-informed mental health therapy to help them heal and get on the road to recovery
- 122 children were supported and cared for in the aftermath of a traumatic event or crisis through our 24-hour Immediate Response program

1 in 4 children experience trauma by the age of 4
I once heard a former client share "I don’t know if I would be here today if there had been no ChildSavers when I was 11. They made me feel safe, secure. I knew they really cared about me."

Not just the young woman’s gratitude, but her resilience and the goals she had achieved while growing up, struck me. Poverty and related stress had impacted her childhood. Over time, through ChildSavers’ mental health services and caring support, a young girl had gained resilience and a sense of self-worth.

The ChildSavers team works toward the vision that all children can be safe, happy, healthy, and ready to learn. To me, that is important for the children’s and our entire community’s future.

-Ginny Purcell, Endowment Board Trustee
Alongside Greater Richmond SCAN, our team successfully launched a pilot program providing mental health services to more than 60 students at Martin Luther King, Jr. (MLK) Preschool, MLK Middle School, and Woodville Elementary School. The Richmond Public Schools (RPS) Resiliency Partnership addresses childhood trauma. This Partnership not only serves families who do not typically have access to therapeutic services, but it also trains staff and teachers on how to recognize trauma and respond to it appropriately to help students. We are grateful to the Robins Foundation, Bon Secours Health System, Impact 100, and the Memorial Foundation for Children for making this partnership possible.

Tim* was a new student at MLK Middle School, and frequently asked if he could eat lunch with Julia, a school-based therapist at RPS because he was afraid of bullies. Julia said, “After working together on overcoming his school anxiety and engaging in coping skills, he began to build confidence. At the end of the school year, we reflected on the changes he experienced this semester. Tim said at the beginning of the year he was scared and had thoughts of harming himself, and at the end of the year he is happy, has lots of friends, and is now even friends with his bullies.”

This past spring, Impact 100 became the newest supporter of this partnership. Their support will help us expand into a new school, serving even more children this fall. We cannot wait to see the impact this gift will have on building a resilient community for students like Tim.

*The story and details have been changed to protect the identity of the client,
Our nine-year-old client, who asked to be called the "Godchild," wanted us to share this with you. She created this poster for our waiting room. She wanted other children, who may be afraid, to know that they are safe at ChildSavers. She lovingly crafted this poster. Putting together a message she wanted others, like her, to find comfort in. The Godchild wrote,

At ChildSavers I learned how to be less scared, and to be stronger and not let little things bug me. I learned how to make new friends, and I learned how to not be friends with people who weren’t good for me. I also learned that I shouldn’t be worried of small things. I learned not to be afraid of people who are new to me. I learned to be much nicer, and I learned more things about me that are special!

The children that visit ChildSavers every week are smart, artistic, and strong! Each of the 6,851 children in Central Virginia that benefit from your investment in children’s mental health and quality early child care every year have their own story of resiliency. Your investment helps children, like the Godchild, feel safe again.

We first shared this story of resilience in our email newsletter. If you’d like to stay connected through email, you can sign up by visiting bit.ly/childsavers-signup.
Nearly 400 Volunteers Gave 1,377 Hours of Service

Last year children benefitted from hundreds of helping hands. One of our favorite projects re-envisioned our therapy garden. Claire Bowes’s (pictured in the red circle) sense of service and passion for the outdoors found a shared purpose designing and installing a new therapeutic garden. The garden is host to plants with sensory elements, tables and benches, and space to reflect. It continued to grow when we were selected for a BB&T Lighthouse Project. Volunteers from BB&T built and painted a fence to help enhance the new therapy space, offering a defined and secure area for children to share their experiences with their therapist.

We are grateful to all of our volunteers who share their time and talent with our community’s children. To learn more about volunteer opportunities, please contact Sarah Konigsburg at konigsburg@childsav.org.
2017 - 2018
FINANCIALS*

REVENUE & SUPPORT

USDA Program Revenue $830,389
United Way Services $219,094
Grants and Restricted Giving $990,803
Program Services $1,237,989
Contracts $621,716
Contributions $758,342
Endowment Fund of MGC, Inc. $200,607
Other Income $63,166
Investments: Income, Losses, Gains $18,847
TOTAL REVENUE $4,940,053

EXPENSES

Mental Health Services (MHS) $2,062,543
Child Development Services (CDS) $1,910,672
Management and General $672,562
Fundraising $356,066
TOTAL EXPENSES $5,001,843

ASSETS

Cash and Cash Equivalents $406,944
Investments $229,864
United Way Funding Commitment $56,250
Accounts Receivable $286,434
Grants Receivable $930,826
Contributions Receivable $248,719
Prepaid Expenses $8,336
Property and Equipment $97,864
TOTAL NET ASSETS $2,265,237

LIABILITIES & NET ASSETS

Accounts Payable $334,580
Payable to Providers $122,813
Deferred Revenue $1,000
TOTAL LIABILITIES $458,393
TOTAL NET ASSETS $1,806,844
TOTAL LIABILITIES & NET ASSETS $2,265,237

*Unaudited financials.
LOOKING AHEAD

On May 29, 2018, we commemorated the 50th anniversary of ChildSavers’ WRVA Building. The original purpose of this building was to communicate and connect people across Central Virginia. We continue that intent, and add to it our work to heal, comfort, teach, and support. You help us succeed.

May 29, 1968 - Dedication of the WRVA Building, a mid-century building designed by architect Philip Johnson. Photo credit: Lou Dean.